

## **Annual General Meeting of Shareholders**

2008 Financial Review

14 May 2009



#### **Safe Harbor Statements**

All matters discussed in this statement, except for any historical data, are forward-looking statements. Forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements. These include, but are not limited to, economic conditions and trends in the semiconductor industry generally and the timing of the industry cycles specifically, currency fluctuations, financing and liquidity matters, the success of restructurings, the timing of significant orders, market acceptance of new products, competitive factors, litigation involving intellectual property, shareholder and other issues, commercial and economic disruption due to natural disasters, terrorist activity, armed conflict or political instability, epidemics and other risks indicated in the Company's filings from time to time with the U.S. Securities and Exchange Commission, including, but not limited to, the Company's reports on Form 20-F and Form 6-K. The Company assumes no obligation nor intends to update or revise any forward-looking statements to reflect future developments or circumstances.





Front-end

- Major market decline first half
- Start of major cost reduction =>net earnings break-even level down to € 90m per quarter
- First selection of ASMI technology solutions for 32 nm

Back-end

- Major market decline Q4
- Back-end further strengthened its #1 position
- Start of major cost reduction, leading to 26% lower costs in Q1 2009
- Net profit margin in 2008 still at 18%



### **Consolidated Statement of Operations**

€ million (except per share)	FY 2007	FY 2008
Net Sales	955.2	747.4
Gross Profit	361.1	270.3
Operating Expenses	(213.7)	(210.5)
Earnings from Operations	147.4	59.7
Minority Interest	(55.3)	(38.3)
Total Net Earnings	61.0	18.4
Diluted net earnings per share	1.07	0.35

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#### Consolidated Statement of Operations Segment Information

€ million	FY 2007	FY 2008
Front-end Sales	450.9	296.8
Back-end Sales	504.3	450.6
Consolidated Net Sales	955.2	747.4
Front-end EBIT	15.5	(30.5)
Back-end EBIT	131.9	90.2
<b>Earnings from Operations</b>	147.4	59.7
Net Earnings Front-end	4.7	(37.2)
Net Earnings Back-end	118.6	81.9
Minority Interest	(55.3)	(38.3)
Gain on dilution of investment in ASMPT	3.0	4.1
Result re convertible buy back	(10.0)	8.0
<b>Total Net Earnings</b>	61.0	18.4



### **Consolidated Balance Sheet**

€ million	Dec 2007	Dec 2008	Mar 2009 (not audited)
Cash and Cash Equivalents	168 (1	157 (1)	<b>161</b> <sup>(1)</sup>
Other Current Assets	466	402	351
Property, Plant & Equipment	150	149	144
Goodwill	50	48	50
Other Assets	6	12	15
Total Assets	840	768	721
ST Debt (incl. current LT Debt)	32	24	22
Other Current Liabilities	209	164	129
LT Bank Debt/Convertible Subord. Notes	155	130	125 (2)
Other Long Term Liabilities	4	7	9
Total Liabilities	400	325	286
Minority Interest	121	125	127
Shareholders' Equity	319	318	308
Total Equity & Liabilities	840	768	721
(1) Of which cash available for Front-end. (2) Change in accounting policy as per 1 Jan 2009	100	79	83



## Debt Position LT Bank Debt / Convertible Subordinated Notes

€ million	
Balance December 31, 2006	202
Buy back of convertible	(26)
F/X movements	(17)
Other changes	(4)
Dalamas Dassamban 24, 0007	455
Balance December 31, 2007	155
Buy back of convertible	(38)
Conversion of convertible	(5)
F/X movements	11
Other changes	7_
Balance December 31, 2008	130



#### **Consolidated Cash Flow Statement**

€ million	FY 2007	FY 2008
Net Earnings (incl.Minority Interest)	116	57
Depreciation & Amortization	35	35
Impairment of Goodwill and PPE	-	8
Changes in Working Capital	(67)	33
Other	22	4
Net Cash Flow from Operations (A)	106	137
CAPEX (net of sold PPE)	(45)	(33)
Net Cash Flow from Investments (B)	(45)	(33)
Net Cash Flow before Financing (C) (= A + B)	61	104

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**€** million

### **Consolidated Cash Flow Statement** (cont'd)

FY 2007 **FY 2008** Net Cash Flow before Financing (C) 104 61

( previous slide )	01	104
Short Term Bank Debt	(2)	(5)
Proceeds from LT Debt and Convertibles	14	8
Repayment of LT Debt and Convertibles	(42)	(46)
Purchase of Treasury Shares	(8)	(36)
Dividends to Minority Shareholders ASMPT	(43)	(43)
Issuance Common Shares	5	1
Dividend to Shareholders ASMI	(5)	-
Net Cash Flow used for Financing (D)	(81)	(121)
Exchange Rate Effects ( E )	(6)	6
Net Change in Cash (= C + D + E)	(26)	(11)
Ending Cash Balance	168	157
Of which Front-end	100	79

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## Cash flow out of working capital movements

€ million	FY 2007	<b>FY 2008</b> (r	Q1 2009 not audited)
Front-end	(28)	22	23
Back-end	<u>(39)</u>	<u>11</u>	<u>11</u>
Total	(67)	33	34



#### **Use of ASMPT Dividends**

2007

- Total ASMPT dividend of € 49 million, used for:
  - Buy back of convertible debt ~ € 36 million
  - Purchase of treasury shares ~ € 8 million
  - Payment of dividend to shareholders ASMI
     ~ € 5 million

2008

- Received ASMPT dividend € 49 million, and € 17 million expected future ASMPT dividends, used for:
  - Purchase of treasury shares ~ € 36 million (before dividend withholding tax)
  - Buy back of convertible debt ~ € 30 million



#### **US GAAP versus IFRS**

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Figures used in the presentations today are based on US GAAP

Semiconductor equipment companies report in US GAAP (as most are listed on NASDAQ)

Only a few European competitors also report IFRS figures

ASMI will continue to emphasize US GAAP, and only use IFRS in a very limited manner

The reconciliation between US GAAP and IFRS is shown on the next slides



# Reconciling US GAAP to IFRS Shareholders' Equity

€ million	Dec 31, 2007	Dec 31, 2008
Shareholders' Equity		
In accordance with US GAAP	318.9	317.9
<ul> <li>Adjustments for IFRS</li> <li>Goodwill</li> <li>Classification of Minority Interest (1)</li> <li>Convertible Subordinated Notes (1)</li> <li>Development Expenses</li> <li>Preferred shares</li> <li>Pension Plans</li> </ul>	(9.6) 120.6 (8.5) 29.7 - 0.8	(10.0) 125.1 7.6 38.8 (0.2) 1.8
In accordance with IFRS  (1) Differences will cease to exist starting 2009 (FAS 160 / EITF	451.9 07-05)	481.0



# Reconciling US GAAP to IFRS Net Earnings

€ million	FY 2007	FY 2008
Net Earnings		
In accordance with US GAAP	61.0	18.4
Adjustments for IFRS      Goodwill     Classification of Minority Interest (1)     Convertible Subordinated Notes (1)     Development Expenses	- 55.3 15.8 12.7	0.1 38.3 16.0 3.7
In accordance with IFRS	144.8	76.5
<ul> <li>IFRS Allocation of Net Earnings (1)</li> <li>Shareholders</li> <li>Minority Interest</li> <li>(1) Differences will cease to exist starting 2009 (FAS 160 / EITF 07)</li> </ul>	89.5 55.3 -05)	38.2 38.3



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